

REQUEST FOR PROPOSAL

FOR

SELECTION OF CONSULTANT FOR PREPARATION OF DETAILED PROJECT REPORT FOR FUNDING UNDER DEVELOPMENT OF COMMON FACILITIES SCHEME FOR BULK DRUGS & TRANSACTION ADVISORY SERVICES FOR ESTABLISHMENT OF 3 MLD COMMON EFFLUENT TREATMENT PLANT (CETP) AT HYDERABAD PHARMA CITY, RANGA REDDY DISTRICT.

Bid no. 39/EMP(HPC)/TSIIC/TAS-HPC/2019-20, dated 13.12.2019



Telangana State Industrial Infrastructure Corporation Ltd.

(A Govt. of Telangana State Undertaking)

Parisrama Bhavanam, 5th Floor, Basheerbagh, Hyderabad-500 004

Website: www.tsiic.telangana.gov.in Phone: 040-23237625/26- Ext:565/561

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1.0 INTRODUCTION

Telangana State Industrial Infrastructure Corporation Limited (TSIIC), here after referred as “**Authority**” is a Government of Telangana undertaking, which is responsible for establishment of new industrial parks and development of Infrastructure in the existing industrial Parks in the State of Telangana. The Authority is known for creating landmark infrastructure projects in the Telangana State, which are fueling for the economic growth of Telangana State. As such, the role of TSIIC is nodal agency for development of Mega Industrial Infrastructure Projects such as Hyderabad Pharma City (HPC), Zaheerabad NIMZ, Mega Food Park, Mega Textile Park, Electronic Manufacturing Clusters etc.

TSIIC intends to invite applications/bids for appointment of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & Transaction Advisory services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) (Module-1) at Hyderabad Pharma City located in Kandukur and Yacharam Mandals, Ranga Reddy (District) being developed in an extent of 19,333 acres. The Consultant shall function as the Principal Advisor to TSIIC and would be expected to provide comprehensive advisory services and to coordinate with master planning & design consultant appointed by TSIIC, who is preparing Detailed Project Report (DPR) for 3 MLD CETP as per Environmental Clearance conditions, review of Preliminary Design of CETP, and Cost Estimates, Preparation of Bid Document, Bid Process Management for selection of private developer including scrutiny of Technical and Financial aspects furnished by the bidders and assist TSIIC while selection of developer cum operator for the 3 MLD CETP.

The funds for the project are proposed to be sourced from the sub-scheme namely Development of Common facility Centre for Bulk Drugs (DCFC-BD) under the Scheme for Development of Pharmaceutical Industry, Department of Pharmaceuticals (DoP), Ministry of Chemicals & Fertilizers, GOI. The Consultant will assist TSIIC while getting the approvals from DoP, GOI for the financial assistance under the said scheme.

2.0 SCOPE OF WORK

The consultant shall study the concept of the proposed CETP submitted to MoEF&CC, coordinate with master planning & design consultant appointed by TSIIC for preparation of DPR (technical and other related aspects), conduct financial viability analysis, take necessary action for obtaining funds from DoP, GoI and State Government by submitting necessary reports/applications, prepare RFP document for selection of private Developer cum Operator on PPP mode, evaluation of bids and provide assistance to TSIIC in selection of developer. The detailed stages of services to be rendered are given below.

2.1 STAGE-I: INITIAL ASSESSMENT:

- i. Conducting Stakeholder meetings for coordination, collecting information/data and understanding of requirements under this project.
- ii. Understanding the probable inlet characteristics of the effluent by reviewing the data collected.
- iii. Preparation of suitable implementation options (funding) for making the CETP viable & sustainable that helps in running of industrial units, in consultation with stakeholders.

- iv. Consultant shall coordinate with the Master Planning & Detailed Design consultant appointed by TSIC in preparation of detailed Project report (DPR) covering aspects such as process flow, Preliminary designs, layout, BOQs, Clear specifications & Cost estimates, PFD and P&ID, Geo-technical and topographical data in required formats for obtaining funds and for preparation of RFP document.
- v. Broad financial viability of the project would be carried out and capital costs, operating costs, user charges/costing aspects, business models (BOO, BOT, DBFOT etc.), project structuring/formation of SPV, subsidy from the government, service provider/mode of delivery of services etc. would be reflected as appropriate as part of suggested business model(s).
- vi. Consultant shall review and comment on the effluent management aspects such as collection and transportation system, pre-treatments, CETP, disposal / reuse system, overall maintenance of CETP, management structure, revenue generation, ownership & risk assessment in line with the guidelines and conditions of EC, prepared by master planning & design consultant.

2.2 STAGE-II: REVIEW OF DETAILED PROJECT REPORT:

- i. The consultant shall review the DPR prepared by the master planning & design consultant including the alternative Technology Solutions, layout, Designs BoQ's, and associated components such as Heating System submitted by the Master Planners in the DPR and give their comments for incorporation by the master planning & design consultant.
- ii. The consultant shall propose alternative project structuring options, carry out financial feasibility analysis and firm up the user charges in consultation with TSIC.
- iii. The consultant shall compile the DPR as per the DCFC-BD scheme requirements.

2.3 STAGE-III: APPROVALS FROM GOI/FINANCIAL CLOSURE:

- i. The Consultant shall undertake all activities/ Services required for submission of the proposals & DPR under the DCFC-BD Scheme of Department of Pharmaceuticals (DoP), GOI for getting the funds released for the Project as per the scheme guidelines.
- ii. The project shall be taken up by identifying a developer cum operator with adequate experience in this field who would invest in the project (balance Capex after Government Grants), operate and maintain the system and recover through user charges from the industrial units in HPC.

2.4 STAGE-IV: SELECTION OF DEVELOPER CUM OPERATOR:

a. Preparation and issue of RFP

- i. The Consultant shall prepare a suitable RFP document with terms and conditions, Specification and drawings (as per the finalized DPR for CETP along with associated components such as Heating/Cooling System) and provide assistance to TSIC in selection of the Developer cum Operator for executing and operating the project under PPP mode. Appropriate conditions for ensuring smooth operation and maintenance of the system, calculation of user charges, draft contract document/concession agreement to be executed

between developer and the Authorities representative shall also be provided by the Consultant.

- ii. The RFP document along with draft agreement will be prepared in adherence to the recommendation submitted by the Expert Committee formed by TSIIC for the purpose of CETP implementation in the Pharma City.

b. Selection of Developer

- i. Evaluation of bids received and preparation of techno commercial comparative statement and assisting the Authority for opening price bids, price negotiations and execution of contract document/concession agreement and supervise for achieving financial closure of selected bidder.

3.0 PROJECT IMPLEMENTATION SCHEDULE

The time schedule for the assignment is given below. Only on approval of Services under a particular stage by TSIIC, the services under subsequent stage shall be commenced by the Consultant. TSIIC will give their approval with 15 days from date of submission of each deliverable.

| | | |
|----------------------------------|---|---------------------|
| Stage I Services | - | T + 1 month |
| Stage II Services | - | T + 2 months |
| Stage III Services | - | T + 4 months |
| Stage IV Services | | |
| (a) Preparation and issue of RFP | - | T + 2 months |
| (b) Selection of developer | - | T + 4 months |

4.0 REMUNERATION

- 4.1 For rendering the above services, the Authority shall pay the Fixed Lumpsum fee as quoted in the financial proposal form (Annexure-VII) (including all taxes but excluding GST).
- 4.2 The amount payable is inclusive of all taxes and levies but excluding GST, which will be paid additionally as applicable from time to time. The statutory taxes and other levy deductions as per income tax and relevant Acts will be made out of the payments to be made to the consultants.

5.0 MODE OF PAYMENT

For each of the services in the scope of services the Consultant shall be paid in the following stages consistent with the work done as agreed upon. The payments shall be made in the form of crossed cheque in favour of the Consultants or through RTGS.

| | |
|---|------------------------|
| On submission of Initial Assessment Report)(| 10% of the total fee |
| Submission of DPR to DoP, GOI)(| 20% of the total fees. |
| Approval of funding by DoP, GOI)(| 10% of the total fees. |
| Approval of Bid structure by TSIIC)(| 10% of the total fees. |
| On submission of RFP for Developer Selection)(| 25% of the total fees. |

| | | |
|---|---|------------------------|
| On issuance of LOI to Selected Developer |) | 10% of the total fees. |
| On Execution of Agreement with Selected Developer & Financial Closure |) | 15% of the total fees |

6.0 REIMBURSABLE EXPENSES

No additional payment will be made towards travel expenses, lodging & boarding at Hyderabad/Project site or meetings at DoP, GOI.

7.0 GENERAL PROVISIONS

- 7.1** The services under any stage will be treated to be complete only after such services carried out by the Consultants are approved by the Authority (TSIIC). TSIIC will give their approval with 15 days from date of submission of each deliverable. All the stages of work shall be completed by the Consultants according to the time schedule as agreed. The works throughout the stipulated period of contract will be carried out with due diligence.
- 7.2** In the event of the Consultant's firm closing its business or failing to complete balance work within reasonable time, the Authority will have the power to employ any other agency to complete the work at the cost of the original Consultant.
- 7.3** In the event of the failure on the part of Consultant to complete their work, committing a breach of any one or more of the terms and conditions of the agreement, the Authority (TSIIC) will be entitled to rescind this agreement without prejudice to its rights to claim damages or remedies under the law.
- 7.4** The Consultant shall advise the Authority on the time and progress chart prepared by the Developer (as part of their bid) for the completion of the work, if required.
- 7.5** The Consultant must have the approval of the Authority before initiating any stage of its duties.
- 7.6** The documents prepared for the project will be the property of the Authority. The consultant or the Authority shall not use these documents for any other purpose without mutual agreement.
- 7.7** The Authority will have liberty to postpone or not execute any work and the Consultants shall not be entitled to any compensation or damage for such postponement or non execution of the work except the fees which are payable to the Consultants up to the stage of services then in progress.
- 7.8** If at a later date it is found that the consultant has furnished false information in respect of qualification information furnished by them, the bid / Agreement will be summarily rejected and no further payment will be made. Further the EMD submitted by the Consultant shall be forfeited.
- 7.9** Any dispute arising out of the provision of this agreement shall be subject to the jurisdictions of the courts in Hyderabad only and no other courts shall have jurisdiction to entertain any petition, application or suit to resolve such disputes.

8.0 ELIGIBILITY CRITERIA FOR THE CONSULTANT (WHO CAN APPLY)

8.1 The Bidders should satisfy the following minimum eligibility criteria and only those who satisfy these criteria should submit the proposal with necessary supporting documents:

- a) Companies/firms/private, public or government owned legal entities having business of providing professional services/consultancy for similar Environmental/infrastructure works. Interested parties may submit their bids as a sole firm or as consortium/joint venture of above entities (not exceeding two members).
- b) The bidder should have experience in undertaking preparation of DPR, preparation of Business Plan Report, Bid Process Management of Common Effluent Treatment Plant (CETPs) in Industrial Parks/SEZs/Economic Zones in India or Abroad.
- c) The bidder or the lead member of the consortium should have experience in at least One similar projects **i.e., Transaction Advisory Consultancy for CETP's with at least 3 MLD capacity**. Documentary evidence shall be enclosed. The bidding firm should not be an Engineering Procurement Construction Company or Original Equipment Manufacturer of the components of such facilities.
- d) The bidder should have minimum Annual turnover of Rs. 100 Crores in last three financial years (FY 2017-18, 2016-17, 2015-16).
- e) Last Three years Balance Sheet certified by Chartered Accountant, Registration of Firm/Incorporation certificate of Company etc.
- f) The Bidder Team shall be manned with adequate number of experts having relevant experience in the similar assignment of the project.
- g) Methodology: A detailed plan indicating how the firm proposed to carry out the proposed study. The plan should include the rationale behind the intended methodology and number/type of personnel proposed to be deployed for the assignment.
- h) The bidder should submit the Company Profile.
- i) The bidder should submit the Curriculum Vitae of permanent key professional staff proposed for the assignment.

8.2 The bidder is also required to submit the following documents apart from the above:

8.2.1 Firm Registration Certificate

8.2.2 GST registration certificate

8.2.3 Copy of PAN.

8.3 **The bidders shall submit all the above mentioned documents duly attested by themselves mentioning clearly the name and seal.**

9.0 PREPARATION AND SUBMISSION OF BID

9.1 FORMAT AND SIGNING OF BID

The Bid (Financial) shall be in the format annexed to this RFP. The Financial bid shall be typed or written in indelible ink and signed by the authorized signatory of the Bidder who shall also sign all the pages of RFP. In the Financial proposal, the bidders are required to quote their fixed fee for complete services to be rendered to the Authority towards the consultancy services. The fee quoted by the bidder shall be exclusive of GST, but inclusive of all other taxes overheads, travel expenses, incidentals, cost of site visits, , printing cost of documents, Reports etc.

9.2 EARNEST MONEY DEPOSIT

9.2.1 Bidder shall pay a refundable E.M.D. **of Rs. 3,00,000/- (Rupees One Lakh Only)** in the form of a Crossed Demand Draft drawn in favor of "TSIIC Ltd.," payable at Hyderabad along with the bid.

9.2.2 Bids received without EMD shall be summarily rejected.

9.2.3 EMD of the unsuccessful bidders shall be refunded without any interest at the earliest after selection of the bidder.

9.2.4 EMD of the successful bidder shall be retained towards security for fulfillment of the obligations of the Consultant under this agreement.

9.2.5 The EMD may be forfeited if a bidder withdraws or amends or impairs or derogates its Bid during the period of bid validity.

9.2.6 Termination of contract due to breach of any of the terms and condition of the agreement will entail forfeiture of EMD.

9.2.7 The EMD shall be refunded to the successful bidder after completion of the project consultancy services.

9.3 VALIDITY OF BIDS

The bids submitted shall be valid for a period of 90 days.

9.4 SEALING AND MARKING

The bidder shall make the submittals in two cover system as detailed below.

9.4.1 Envelop A: Enclosures of Technical Bid

Applicants shall submit proposals in English with all the documents in a sealed cover conforming to prescribed formats provided in **Annexure I to VII** superscribing each as Original. This envelope shall contain the following:

- i. Covering letter (Annexure I)
- ii. Index (giving list of contents and corresponding page numbers in the proposal document)
- iii. Copy of this RFP document duly signed on each page as a token of acceptance of all the terms & conditions of this bid.
- iv. Non-refundable 'Demand Draft' of Rs. 10000/- + GST @ 18% in favour of "TSIIC Limited", payable at Hyderabad.

- v. Approach & Methodology: A detailed approach & Methodology indicating how the firm proposed to carry out the proposed study. The plan should include the rationale behind the intended methodology and number/type of personnel proposed to be deployed for the assignment.
- vi. Company Profile (Annexure II)
- vii. Summary of Permanent Key Professionals (Annexure III)
- viii. Summary of Financial Performance (Annexure IV)
- ix. Abstract of Similar Projects (Annexure V) carried out in last five years
- x. Detailed particulars of assignments completed/ in-progress (Proforma-I)
- xi. Curriculum Vitae of permanent key professional staff (Proforma-II)
- xii. Audited annual account statements for the last three years
- xiii. Work Order/ Contract/ Completion Certificate, etc.
- xiv. Other documents, if any

9.4.1.1 The proposal (Original and Copy), shall be signed by the applicant or duly authorized person (s). The authorization shall be indicated by written power of attorney (or) letter of authorization.

9.4.1.2 The proposal should be submitted by Registered post/speed post or in person only. Proposals received by facsimile/e-mail shall be treated as invalid and rejected. Only detailed complete proposals received prior to the closing date of the proposals shall be taken as valid.

9.4.1.3 The last date for the receipt of the proposal is 03rd January, 2020 (3.00 PM).

9.4.1.4 Proposals received after the specified date shall not be considered for evaluation.

9.4.1.5 Applicants are not permitted to modify, substitute, or withdraw after submission of proposal.

9.4.1.6 During evaluation of the proposals, TSIC may, at its discretion, ask applicants for clarifications on their proposal.

9.4.1.7 The Authority reserves the right to verify all statements, information and documents, submitted by the Applicant in response to the RFP. Any such verification or the lack of such verification by the Authority to undertake such verification shall not relieve the Applicant of its obligations or liabilities hereunder nor will it affect any rights of the Authority thereunder.

9.4.1.8 In case it is found during the evaluation or at any time before signing of the Agreement or after its execution and during the period of subsistence thereof, that one or more of the eligibility conditions have not been met by the Applicant or the Applicant has made material misrepresentation or has given any materially incorrect or false information, or has history of poor performance, the Applicant shall be disqualified forthwith if not yet appointed as the Consultant either by issue of the LOA or entering into the Agreement, and if the Selected Applicant has already been issued the LOA or has entered into the Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in

this RFP, be liable to be terminated, by a communication in writing by the Authority without the Authority being liable in any manner whatsoever to the Selected Applicant or Consultant, as the case may be.

9.4.1.9 In such an event, the Authority shall forfeit appropriate Performance Security, if available, as mutually agreed pre-estimated compensation and damages payable to the Authority for, inter alia, time, cost and effort of the Authority, without prejudice to any other right or remedy that may be available to the Authority.

9.4.1.10 The content in “**Envelop A**” shall be submitted in “**ORIGINAL**” only and be marked “**TECHNICAL BID**” for selection of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & transaction advisory consultancy services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) at Hyderabad Pharma City, Ranga Reddy district.

9.4.2 Envelop B: Financial Bid

The Financial Bid should comprise of the following

9.4.2.1 The Financial proposal shall be as per the format given in this RFP.

9.4.2.2 The content in **Envelop B** shall be submitted in “**ORIGINAL**” only and be marked “**FINANCIAL BID**” for selection of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & transaction advisory consultancy services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) at Hyderabad Pharma City, Ranga Reddy district.

9.4.3 Envelope C:

9.4.3.1 These two envelopes ‘A’ & ‘B’ carrying contents, detailed as above shall be placed in another Envelope “C”, which shall be sealed and clearly labeled the following identification:

“Selection of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & transaction advisory consultancy services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) at Hyderabad Pharma City, Ranga Reddy district”.

9.4.3.2 In addition to this Bid due date should be indicated on the right hand top corner of the envelope.

9.4.3.3 The Cover ‘C’, thus sealed as above, shall be furnished to:

THE CEO – Hyderabad Pharma City

Telangana State Industrial Infrastructure Corporation Limited

Parisramabhavanam, 5th Floor,

Fateh Maidan Road,

Basheerbagh, Hyderabad – 500 004

9.4.3.4 If the envelopes are not sealed and marked as instructed above, the Authority assumes no responsibility for the misplacement or premature opening of the contents of the Bid and consequent losses, if any, suffered by the Bidder.

10.0 PROCEDURE FOR OPENING OF BIDS

- 10.1 Bids received on or before 03.01.2020 by 3.00 PM (IST) will only be considered for evaluation. The bid opening authority will not consider any bid received after expiry of time and date specified.
- 10.2 The bids shall be opened on the same day at 3.30 PM (last date for receipt of bid). The authorized representatives of the interested bidders may like to be present during opening of bids.
- 10.3 The bid process shall be in two stages i.e., Technical bid and Financial bid.
- 10.4 Cover "A" (Technical bid) will be opened at 1st instance and credential of the bidder will be evaluated. Based on their credentials the bidders will be shortlisted.
- 10.5 Cover "B" (Financial bid) of those bidders who are qualified/shortlisted in technical bid evaluation will only be opened and considered for award of work.
- 10.6 The bid inviting authority reserve the right to reject any or all bids or to accept any bid wholly or in part without assigning any reasons whatsoever to anybody.
- 10.7 Based on the request of TSIC if any, the successful bidder shall furnish the originals of all the documents/certificates/ statements, furnished by him along with bid for physical verification and return before concluding the agreement.
- 10.8 For any further details/clarifications please send an email to: pm2-hpc-iic@telangana.gov.in on or before 20.12.2019. However, no extension of time will be granted by the Authority for submission of bid.

11.0 EVALUATION OF BIDS

- 11.1.1 Evaluation Criteria: - The evaluation would be Quality and Cost based. The technical proposal would be evaluated first and points would be allotted to each of the bidders as follows:
 - a. The minimum Technical Score to be obtained for considering Financial Proposal shall be 70 points:

| Sr. No. | Particulars | Marks (Max 100) | Criteria |
|---------|-----------------------------------|-----------------|--|
| 1 | Concept, Approach and Methodology | 25 | Marks shall be awarded based on the quality of approach and methodology proposed by the Applicant. The consultant shall make a presentation before the Evaluation Committee. |

| Sr. No. | Particulars | Marks (Max 100) | Criteria | | | | | | | | | | |
|--|--|-----------------|--|--|-------|--|----|---|----|--|----|---|----|
| 2 | Relevant Experience of Applicant | 35 | <p>Marks will be awarded as below</p> <table border="1"> <thead> <tr> <th>Experience in Waste Water Treatment Advisory Transaction</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td>Consultancy for relevant single project of < 3 MLD</td> <td>0</td> </tr> <tr> <td>Consultancy for relevant single project of 3 MLD & < 10 MLD</td> <td>15</td> </tr> <tr> <td>Consultancy for relevant single project of 10 MLD & < 20 MLD</td> <td>25</td> </tr> <tr> <td>Consultancy for relevant single project of > 20 MLD</td> <td>35</td> </tr> </tbody> </table> <p>**Similar assignments in PPP mode will only be considered for scoring.</p> | Experience in Waste Water Treatment Advisory Transaction | Marks | Consultancy for relevant single project of < 3 MLD | 0 | Consultancy for relevant single project of 3 MLD & < 10 MLD | 15 | Consultancy for relevant single project of 10 MLD & < 20 MLD | 25 | Consultancy for relevant single project of > 20 MLD | 35 |
| Experience in Waste Water Treatment Advisory Transaction | Marks | | | | | | | | | | | | |
| Consultancy for relevant single project of < 3 MLD | 0 | | | | | | | | | | | | |
| Consultancy for relevant single project of 3 MLD & < 10 MLD | 15 | | | | | | | | | | | | |
| Consultancy for relevant single project of 10 MLD & < 20 MLD | 25 | | | | | | | | | | | | |
| Consultancy for relevant single project of > 20 MLD | 35 | | | | | | | | | | | | |
| 3 | Overall turnover of the firm in consultancy Business | 10 | <p>Marks will be awarded based on the overall turnover of the firm</p> <table border="1"> <tbody> <tr> <td>Financial Turnover 100Cr to 200Cr in last 3 years</td> <td>5</td> </tr> <tr> <td>Financial Turnover >200Cr in last 3 years</td> <td>10</td> </tr> </tbody> </table> | Financial Turnover 100Cr to 200Cr in last 3 years | 5 | Financial Turnover >200Cr in last 3 years | 10 | | | | | | |
| Financial Turnover 100Cr to 200Cr in last 3 years | 5 | | | | | | | | | | | | |
| Financial Turnover >200Cr in last 3 years | 10 | | | | | | | | | | | | |
| 4 | Relevant Experience of the key personnel | 30 | <p>Key Personnel having suitable educational qualification and No. of years' experience shall be considered. Each Key Personnel will be eligible for marking only if each of them is existing employee of the Applicant firm (Permanent employee). The proposed key personnel with experience in development of industrial infrastructure projects in Telangana State will be given preferential weightage in the evaluation</p> | | | | | | | | | | |

11.1.2 The Authority will constitute an Evaluation Committee for evaluation of bids.

11.1.3 The financial evaluation would be done for only those proposals which qualify technically. The financial evaluation would be based on the total cost which shall include the cost of carrying out the services as well as taxes, duties, fees, levies and other charges.

11.1.4 The lowest financial proposal (FP_{Min}) will be given a score of 100 points. The financial scores of the other financial proposals (SF) will be calculated as:

$$SF = 100 \times FP_{\text{Min}} / FP$$

SF = Financial score of other financial proposals

FP_{Min} = Price of lowest financial proposal

FP = Price of the proposal under consideration

11.1.5 The weightages given to Technical and Financial proposals are WT = 0.80 and WF = 0.20 respectively.

11.1.6 Proposals will be ranked according to their combined technical and financial scores using the weightages mentioned.

$$S = ST \times WT + SF \times WF$$

Where; S = Final combined score

ST = Technical score

WT = weight given to technical score

SF = Financial score

WF = weight given to financial score

11.1.7 The firm achieving the highest combined technical and financial scores would be called for negotiations

11.1.8 In the event of a tie in the final combined scores, the consultants having the lower financial quote amongst the two would be given preference and would be called for negotiation (for firming up of the activities, plan of delivery as per RFP milestones etc).

Annexure I

APPLICATION

Date:.....

To

The CEO – Hyderabad Pharma City
Telangana State Industrial Infrastructure Cooperation (TSIIC),
5th Floor, Parisrama Bhavan, Basheerbagh
Hyderabad – 500 004

Sub: Selection of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & transaction advisory consultancy services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) at Hyderabad Pharma City, Ranga Reddy district.

Ref: RFP Dated 13.12.2019

Dear Sir,

Having examined the RFP document indicating scope of works, I/We hereby submit our proposal together with all the necessary information and relevant documents for Selection of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & transaction advisory consultancy services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) at Hyderabad Pharma City, Ranga Reddy district.

The proposal is made by me/us on behalf of.....
(Company/Firm/Association of individuals) in the capacity of duly authorized to submit the proposal.

I/We understand that The Authority reserves the right to reject any proposal without assigning any reason. I/We undertake that all the information furnished by me/us in the proposal is true to the best of me/our knowledge and belief. If any of the information is found to be false on subsequent verification, I/We understand that our bid/agreement shall be rejected/ terminated and take that I/We may be debarred from submission of bid to this Authority in future.

Encl: As above

AUTHORISED SIGNATORY
(Name and Designation)
Name of Firm:
Address:

Annexure II

Company Profile

| | | |
|----|---|--|
| 1 | Name of the Applicant Firm | |
| 2 | Ownership (Government/ PSU/ Private) | |
| 3 | Type of Organization: Proprietary firm/Partnership firm/ Public Limited Company/ Pvt. Limited Company/ Others (please specify and attach proof) | |
| 4 | (i) PAN Number (ii) GST Registration Number | |
| 5 | Name and Designation of Key Management Person(s) | |
| 6 | Date & Year of establishment of firm | |
| 7 | Number of years of experience in Consultancy Services | |
| 8 | Number of Permanent Employees | |
| 9 | Number of Permanent Employees for Consultancy Services | |
| 10 | Areas of Consultancy | |
| 11 | Core Competency | |
| 12 | Any other important information about the organization | |

Signature with seal

Annexure III

Summary of Permanent Key Professionals

| Sl. No. | Name and Designation | Experience In completed Years | Educational/ Professional Qualifications | Number of Years with the Present Employer | Areas of specialization |
|----------------|-----------------------------|--------------------------------------|---|--|--------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) |
| | | | | | |
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Signature with seal

Annexure IV

Summary of Financial Performance

| Year | Turnover from all sources (In Rs. Lakh) | Turnover from consultancy assignments (In Rs. Lakh) | Percentage share of revenue from consultancy assignments | Net profit (in Rs. Lakh) |
|----------------|--|--|---|-------------------------------------|
| (1) | (2) | (3) | (4) | (5) |
| 2016-17 | | | | |
| 2017-18 | | | | |
| 2018-19 | | | | |

- Note:** 1. Financial performance for three consecutive latest financial years for which audited accounts are available should be given.
2. Audited annual accounts for the three years for which information is given in the statement above should be provided.
3. Figures given in columns (2) and (3) above must match with those given in the Audited Accounts.

Signature with seal

Annexure V

Similar Project Experience in the Last Five Years.

| S. No.* | Title of Assignment | Client Organization | Period of Assignment | Total capacity of CETP. |
|----------------|----------------------------|----------------------------|-----------------------------|--------------------------------|
| (1) | (2) | (3) | (4) | (5) |
| | | | | |
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* Should be consistent with the Sl. No. given in the Proforma I for detailed particulars of the assignment.

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Annexure VI (Proforma-I)

Detailed Particulars of Assignments completed/ In-progress

| | | | | | |
|-----|---|-----|---|----|-------------------------------------|
| 1. | Title of the Survey/ Investigations/ Assignment: | 2. | CETP details with capacity a) Project cost in Rs. | | |
| 3. | Geographical Coverage (States/ districts covered in the survey): | 3. | Client Organization: | | |
| 4. | No. of Professional Staff employed: | 5. | Start Date:(Month/Year) | | |
| 6. | Completion Date:(Month/Year) | 7. | Duration of Assignment: | 8. | No. of Man months provided by firm: |
| 9. | Sample details: | 10. | Remuneration received by your firm for Professional Services (in Rs. lakh): | | |
| 11. | Names of associated firms, if any: | 12. | No. of man-months provided by associated firms: | | |
| 13. | Name of senior professionals associated with the Survey/ Study/ Assignment: | | | | |
| 14. | Brief Description of Survey/ Investigations / Assignment: | | | | |
| 15. | Exact Nature of services provided by your firm: | | | | |

Note: 1) Please use separate sheet for each assignment

Signature with seal

Annexure VI (Proforma-II)**Format of Curriculum Vitae (CV) of Permanent Key Professional Staff**

| | | |
|--|---|--|
| 1. | S. No. <i>(should be consistent with the Summary of Key Professionals in Annexure III)</i> | |
| 2. | Name of Staff | |
| 3. | Position | |
| 4. | Date of Birth | |
| 5. | Nationality | |
| 6. | Education <i>[Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]</i> | |
| 7. | Membership of Professional Associations | |
| 8. | Training <i>[Indicate significant training since completion of education]</i> | |
| 9. | Employment Record <i>[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment period of employment, name of employing organization, positions held.]</i> | |
| 10. | Work Undertaken in which the staff has made significant contribution | |
| 11. | Certification: | |
| <p>I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. Date: <i>[Signature of staff member or authorized representative of the staff]</i></p> | | |
| 12. | Name of authorized representative | |
| 13. | Designation of authorized representative | |

Note: Please provide separate CVs for each key professional

Signature with seal

Annexure VII

FINANCIAL PROPOSAL FORM

We, M/s _____ hereby offer to render the selection of consultant for preparation of detailed project report for funding under development of common facilities scheme for bulk drugs & transaction advisory consultancy services for establishment of 3 MLD Common Effluent Treatment Plant (CETP) at Hyderabad Pharma City, Ranga Reddy district" indicated in the scope of work as per the Terms & Conditions in this document at Rs. _____ (Rupees _____) exclusive of GST, which will be paid extra.

AUTHORIZED SIGNATORY

FOOTNOTE TO BID OFFER:

- 1.0 The Consultants shall carefully fill the bid offer both in figures and words in terms of percentage. Over writing shall not be permitted. Errors if any in the bid offer shall be corrected by striking out and rewriting clearly and initialed.
- 2.0 If on check any difference is found in the bid offer between the percentage given by the consultants in words and figures the lower of the two shall only be considered.
- 3.0 The bidder is not allowed to make any alterations to the Terms & Conditions. For any such alteration the offer of the consultants is liable for rejection.
- 4.0 If two or more bidders offer the same percentage then preference in selection from among the bidders will be given to those having better credentials, performance experience in handling similar projects.
- 5.0 The Authority reserves the right to reject any bid or all the bids without assigning any reason there for.
- 6.0 Conditional bid/offer will not be accepted.

Sd/-

Vice Chairman & Managing Director