

**AMMENDMENT NO.1 to RFP for Selection of Project Consultant for Feasibility study for Proposed MRTS Corridor from Miyapur to Shilparamam and Gachibowli, Hyderabad – Pre-Bid Queries and Clarifications**

S.No	Referred Clause	Queries	Clarifications
1	<p><b>Clause no.2.12</b> General: Conflict of Interest for future downstream work</p>	<p>Kindly clarify whether the consultant chosen for this job will be deemed to have Conflict of Interest for the following downstream activities. We hope the consultant chosen, can participate in any of the downstream activities.</p> <ol style="list-style-type: none"> <li>1.General consultation works for implementation of project.</li> <li>2.Project Management Consultancy.</li> <li>3. Design support for the contractors chosen as Executing Agencies during the execution of Project after award of the work.</li> </ol>	<p>No. RFP clause holds good.</p>
2	<p><b>Clause no.3</b> DATA SHEET; point 4, Bid Processing Fee:R.10,000/- plus GST @ 18%(ie., Rs.1800/-) Total Fee=Rs.11,800/- on page 13 of 54</p>	<p>We understand that the proposal must be accompanied with the Bid Processing Fee of Rs.11,800/-. Please clarify the mode for providing the Bid Processing Fee whether in the form of Demand Draft/NEFT/RTGS or any other form.</p>	<ol style="list-style-type: none"> <li>1)The Bid processing fee of Rs.11,800/- shall be paid in the form of DD drawn in favour of TSIIC Ltd payable at Hyderabad from any Scheduled or Nationalized Bank.</li> <li>2) The DD shall be kept in a separate envelop titled “<b>Bid Processing Fee</b>” and be kept in the outer envelope along with Envelope-1 &amp; Envelope-2.</li> </ol>
3	<p><b>Cluase 5.4</b> DELIVERABLES, TIME-LINES AND PAYMENT SCHEDULE The consultancy services shall be carried out in two phases, as follows. Phase-I: Technical Feasibility stage(5months) Phase-II: Financial Feasibility &amp; Procurement Assistance Stage ( 3 months from receipt of NTP)</p>	<p>We understand that the time frame mentioned in the referred clause is inclusive of Approval Time of the authorities/TSIIC. Please confirm.</p>	<p>Yes</p>
4		<p>Recently signed MoU with our sister company to work jointly on Projects in India. We are keen to use this MoU umbrella to bring to this bid, the valuable operator experience of sister company in order to make this project a successful one. However RFP criteria restrict</p>	<p>RFP condition holds good.</p>

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		any kind of partnership or association. Seek your kind consideration to waive this to enable our participation to be useful to TSIC in achieving its greatest objective.	
5		We are very keen on bidding for RFP floated by TSIC for “Selection of Project Consultant for Proposed MRTS corridor from Miyapur to Shilparamam and Gachibowli, Hyderabad ”. <b>We request you to extend the bid Submission date by 2 weeks which will help us to prepare comprehensive response.</b>	Bid submission date extended upto 18.01.2018
6	<b>Page.no.3</b> SCHEDULE OF TENDER PROCESS	Being a core technical assignment, it entails the Consultant to have a correct assessment of many parameters even at bidding stage. The time given to submit the proposal (One week) is very less considering the requirements of the RFP. <b>We request you to extend the submission date by 2 weeks (from the current date of submission-04/01/2018) to enable us to submit a competitive proposal.</b>	Please refer to response at item 5 above.
7	<b>Page.no.12</b> <b>Clause:3, Data sheet.</b> Minimum Eligibility Criteria- 1. Annual turnover of Rs.50Crores from consultancy services in each one of the last three(3) financial years preceding the Proposal Due Date (PDD) as per the audited balance sheets.	Request you to reduce the turnover criteria to Rs.10 (Ten) Crore.	RFP Condition holds good.
8	Page.no.17 Clause:4.7,( f )OPENING AND EVALUATION OF ENVOLEP (iii)(TECHNICAL PROPOSAL) <b>a.Team Leader:</b> A total of fifteen (15) marks are allocated to Team Leader. Five(05) marks will be	Marks are given only for number of relevant projects done. Request you to give weightage to – general	<b>1)Clause 4.7 e:-</b> Marks for Approach and Methodology may be read as 10 marks. <b>2) Clause 4.7 f(iii):-</b>

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<p>awarded for each relevant project experience, subject to a maximum of (15 ) marks.</p> <p><b>b.Other key Technical Professionals :</b> A total maximum <b>thirty(40 )</b> marks are allocated to the other Key Technical Professionals (other than Team Leader) as per experience stipulated in section 5.5 of TOR. For each key technical personnel, a maximum of 5 marks will be awarded.</p>	<p>Education , Years of Experience too.</p> <p>While the total marks to each key Technical Professional is understood, it is not clear how they are will be awarded. Request you to provide the criteria for distribution of marks.</p>	<p>Marks for Team composition shall be 60marks ie.,</p> <p>a) Team leader-15 marks b) Other Key personnel-45 marks</p> <p><b>3) Clause 5.5:-</b></p> <p>i) The Qualification of Team leader shall be B.Tech with Masters in Transportation Engineering/ Planning.</p> <p>ii) The Position of Social &amp; Environmental expert is split into two persons.</p> <table border="1" data-bbox="1451 560 2107 1003"> <thead> <tr> <th>Proposed Position</th> <th>Duration (Person Months)</th> <th>Minimum Education / Qualification / Expertise</th> </tr> </thead> <tbody> <tr> <td>Social Impact Assessment Expert</td> <td>1.0</td> <td> <ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Minimum Masters in Sociology/Economics/Geography/ Social Science</li> </ul> </td> </tr> <tr> <td>Environmental Impact Assessment Expert</td> <td>1.0</td> <td> <ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Masters in Environmental Science / Environmental Engineering.</li> </ul> </td> </tr> </tbody> </table> <p>iii)The education qualification for Financial Analyst shall be read as M.A/ M.Sc in Economics/ C.A/ MBA/ ICWA</p> <p><b>4) Clause 4.7 f(iii):-</b> The following criteria for distribution of marks shall be adopted.</p> <p><b>a)For Team leader.</b></p> <p>i) Years of experience :15-20 years 1½ marks Above 20 years 1½ marks additional</p>	Proposed Position	Duration (Person Months)	Minimum Education / Qualification / Expertise	Social Impact Assessment Expert	1.0	<ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Minimum Masters in Sociology/Economics/Geography/ Social Science</li> </ul>	Environmental Impact Assessment Expert	1.0	<ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Masters in Environmental Science / Environmental Engineering.</li> </ul>
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			<p>ii) Project Experience: 1½ marks for each transportation project subject to maximum of 6 marks.</p> <p>iii) Additional 1½ marks if it is rail transport project subject to maximum of 6marks.</p> <p><b>b)For all key professionals with requirement of 10 years minimum experience.</b></p> <p>i) Years of Experience :10-15 – ½ mark Above 15 Years -½ mark additional</p> <p>ii)Project Experience: ½ mark for each transportation project subject to maximum of 2marks.</p> <p>iii)Additional ½ mark if it is rail transport project subject to maximum of 2marks.</p> <p><b>c)For all key professionals with requirement of 15 years minimum experience.</b></p> <p>i) Years of Experience :15-20 – ½ mark Above 20 Years -½ mark additional</p> <p>ii) Project Experience: ½ mark for each transportation project subject to maximum of 2marks.</p> <p>iii) Additional ½ mark if it is rail transport project subject to maximum of 2marks.</p>
9		<p>We have come across the subject opportunity and very much keen to submit our proposal in response to the RFP invitation.</p> <p>There is huge documentation to be made to submit a quality proposals. Due to several</p>	<p>Please refer to response at item 5 above.</p>

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		holidays considering the year ending , <b>we kindly request you to extend the bid submission due date by another 15days ie., to January 19,2018</b>	
10	<b>Page.no.9, Clause no.2.2</b> Selection process – No Consortium is allowed	Kindly consider/ allow to submit proposal in the name of Joint Venture/ Consortium	RFP Condition holds good.
11	<b>Page.no.12, Cluase.2</b> Data Sheet-Proposal Conditions and Evaluation 2. Minimum Eligibility Criteria. Annual Turnover of Rs.50 Crores from Consultancy services in each one of the last three (3) financial years preceding the preceding the proposal due date (PDD) as per the Audited Balance sheets	As you are aware that there is hardly any Only Railway consultancy firm having annual turnover Rs.50.00Crores , so request you to kindly revise the Annual turnover or allow to bid Joint Venture/ Consortium or the Annual Turnover shall be Rs.50.00 Crores pertaining to only Railway consultancy Services.	RFP Condition holds good.
12	<b>Page.no.12, Cluase.2</b> Data Sheet-Proposal Conditions and Evaluation 2. Minimum Eligibility Criteria. Experience of providing Project Consultancy services in Transportation Domain/ sector	Experience in Project Consultancy Services in Transportation domain/ sector. Kindly explain what kind/scope(FS/DPR) and cost of Projects are eligible for this assignment.  Are international projects will be considered, if yes will they have any additional score for it. As this is Railway Project, so only Railway Transportation Domain/ Sector shall be eligible.	1) Project experience with either Feasibility Study (FS) or DPR or both in minimum two projects with atleast one project of similar nature each with project cost not less than Rs.300.00 Crores will be considered.  2) Experience in International Project in the name of applicant will be considered.
13	Prebid Meeting	As there is no Prebid meeting, request you to kindly conduct Prebid meeting to understand and seek clarification of the project.	No. Pre-bid meeting is proposed as the project description is given in sufficient detail and the queries sought are clarified herein.
14	Mobilisation Advance	Kindly provide 10% of the project cost as Advance.	Not acceptable.
15	Bid submission due date -04/Jan/2018	As the bid submission due date falls after long weekend holidays (ie., New Year celebrations). So request you to kindly extend bid submission due date atleast for two weeks of time.	Please refer to response at item 5 above.
16	Cl.No. 2, Minimum Eligibility Criteria, Pg.No. 12 of 54	Considering the value and importance of the	RFP holds good

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	<p><b>Minimum Eligibility Criteria</b> The applicant must meet all the following minimum eligibility criteria. 1. Annual turnover of Rs. 50 Crores from consultancy services in each one of the last three (3) financial years preceding the Proposal Due Date (PDD) as per the audited balance sheets.</p>	<p>project, the indicated Annual turnover may be revised to Rs. 150 Crores from consultancy services in each one of the last three (3) financial years preceding the Proposal Due Date (PDD) as per the audited balance sheets.</p>	
17	<p><b>Cl.No. 4, Pg.No. 13 of 54</b> <b>Bid Processing Fee:</b> Rs.10,000/- Plus GST @ 18% (i.e., Rs. 1800/-). Total Fee = Rs. 11,800/-</p>	<p>We believe, the indicated Bid Process Fee of Rs.11,800/- can be paid in the form of a Demand Draft (DD) drawn on any Scheduled Bank, kindly confirm. Also please indicate the name/ head of account in whose favor such DD shall be drawn.</p> <p>We also believe the DD shall be kept in a separate envelop titled “<b>Bid Processing Fee</b>” and be kept in the outer envelope along with Envelope-1 &amp; Envelope-2.</p>	<p>Please refer to response at item 2 above.</p>
18	<p><b>Cl.No.4.7, e (i) and f (i) , Pg.No. 17 of 54</b> e. Maximum marks under Technical proposal are 100, with the following breakup. i).Presentation on Approach &amp; Methodology : 15 marks <b>and</b> f. The technical proposals will be marked based on the following evaluation criteria i). Approach &amp; Methodology: Marks shall be awarded based on the understanding of the Mass Rapid Transit System, firms’ specific experience, quality of approach and methodology proposed by the Applicant. Max marks for Approach &amp; Methodology is Twenty Five (25) marks.</p>	<p>As per Cl.4.7 e (i) maximum number of marks for ‘Presentation on Approach &amp; Methodology’ are 15 marks, and as per Cl.4.7 f (i) it is 25 marks. Kindly confirm the maximum number of marks allotted for ‘Presentation on Approach &amp; Methodology’</p>	<p>Please refer to response at item 8 above.</p>
19	<p>Clause: CHECKLIST OF SUBMISSIONS IN ENVELOPES I &amp; II, Pg.No.30 of 54</p>	<p>Since submission of ‘Presentation on Approach</p>	<p>The Approach and Methodology proposed shall be</p>

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20	<b>Clause: 5.5, TEAM COMPOSITION, Pg.No.27 of 54</b>			<p>Since Social Impact Assessment Expertise and Environmental Impact Assessment Expertise are different, we request you to kindly split the proposed position "Social &amp; Environmental Expert" in to two positions i.e., 'Social Impact Assessment Expert' and 'Environmental Impact Assessment Expert' with one month duration for each as follows:</p> <table border="1" data-bbox="862 1013 1400 1380"> <thead> <tr> <th>Proposed Position</th> <th>Duration (Person Months)</th> <th>Minimum Education / Qualification / Expertise</th> </tr> </thead> <tbody> <tr> <td>Social &amp; Environmental Expert</td> <td>1.0</td> <td> <ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Minimum Masters Sociology/Economics/Geography</li> <li>Social Science or</li> <li>Masters in Environmental Science / Environmental Engineering</li> </ul> </td> </tr> <tr> <td>Financial Analyst</td> <td>2.0</td> <td> <ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Minimum M.A./M.Sc. In Economics</li> </ul> </td> </tr> </tbody> </table>	Proposed Position	Duration (Person Months)	Minimum Education / Qualification / Expertise	Social & Environmental Expert	1.0	<ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Minimum Masters Sociology/Economics/Geography</li> <li>Social Science or</li> <li>Masters in Environmental Science / Environmental Engineering</li> </ul>	Financial Analyst	2.0	<ul style="list-style-type: none"> <li>Minimum 10 years of professional experience</li> <li>Minimum M.A./M.Sc. In Economics</li> </ul>	<p>Please refer to response at item 8 above.</p>											
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21	Clause: Annexure-4, TEAM COMPOSITION ~ DETAILS OF KEY EXPERT, Pg.No. 34 of 54 <b>9. Relevant Experiences:</b> <table border="1" data-bbox="179 909 828 1005"> <thead> <tr> <th>S. No.</th> <th>Year of Completion</th> <th>Project Name</th> <th>Project Cost (Rs.Mn)</th> <th>Client</th> <th>Role of Key Expert</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table>	S. No.	Year of Completion	Project Name	Project Cost (Rs.Mn)	Client	Role of Key Expert							In the referred format of CV, the column head <b>“Project Cost (Rs.Mn)”</b> may please be modified as <b>“Approximate Project Cost (Rs)”</b> , as the project cost may not be known. Further, specification of cost may be made as optional, as it may not be remembered for few old projects.	As per RFP.
S. No.	Year of Completion	Project Name	Project Cost (Rs.Mn)	Client	Role of Key Expert										