

Addendum - I

Ref: 07/EMP/TSIIC/2017-18

Date:21.04.2018

Reply to the Pre bid Queries for the Selection of Consultant for conducting Feasibility, Preparation of Detailed Project Report and Transaction Advisory Services for Treatment and reuse of Waste water within Existing Industrial Parks in Telangana.

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|--|--|-------------------------------|---|--|---|
| 1 | Background | Page No.3 Clause No. 1.1.3 | TSIIC intends to invite applications/bids for providing Consultancy Services for undertaking Feasibility Study and Transaction Advisory Services to assess the need for establishment of CETP/STP and suggest waste water reuse in existing industrial parks in Telangana | Please provide the following details for enable us to ascertain the actual scope & estimate the price: | |
| | | | | 1. List of Industrial parks. | 1. Attached in Annexure 1 |
| | | | | 2. Number of effluent generation (wet process) units with type of industry from each industrial area, estimated no of CETPs, STPs. | 2. This is part of assessment and feasibility study and falls in the scope of consultancy. |
| | | | | 3. Layout of each Industrial area. | 3. Attached in Annexure 2 |
| 4. Whether the Topographical Survey & Geo Technical (Soil) Investigation are to be done by the Consultant or the reports for all industrial areas will be provided by TSIIC / industry for designing Effluent collection and conveyance system and CETP / STP. | 4. The Topographical Survey & Geo Technical (Soil) Investigation are to be done by the Consultant. The bidder shall factor the cost of this activity and submit the Financial bid. Please refer to Clause 7.2.3c&d | | | | |
| 2 | Conditions of Eligibility of Applicants | Page No.7 Clause No.2.2.2 (A) | The consultant must have one completed assignment of providing transaction advisory services for CETP on PPP | Request you to also alternatively consider the advisory services provided in developing the CETP from conceptual stage till successful completion and commissioning of the CETP by formation of SPV availing subsidy / grants from State & Central government. | a. Technical Capacity: i. The consultant must have completed one assignment of providing transaction advisory services for a water / waste water treatment project(WTP, STP) taken up on PPP mode in last 10 years in Municipalities and Industrial Parks. ii. The consultant must have completed one assignment of providing transaction advisory services for a CETP of not less than 0.5 MLD capacity taken up on PPP or EPC mode in last 10 years in Municipalities and Industrial Parks. Completion shall mean - issuance of LOA to the selected Developer/concessionaire |

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| | | | | | b. Financial Capacity: The Consultant shall have an average annual turnover of atleast Rs.10 crores during the last three financial years. |
| 3 | Terms of reference | Page No. 34 Clause 7.1 & 7.1.1 | The objective of this RFP is to select a consultant to conduct a study for the existing industrial parks in Telangana and suggest options for the waste water treatment, disposal and reuse | Expertise in Reuse & Zero Liquid Discharge (ZLD) & O&M experience may be included in the eligibility criteria as mentioned in the orders of the Hon'ble Supreme court dated 22.02.2017 in W.P.(s) (Civil No (s) 373/2012 Page No.5 & 8. | Please refer to item 2 above |
| 4 | Payment Schedule | Page No. 39 – Clause No. 7.4 | <p>Payment schedule</p> <p>Stage 1. Inception Report & Submission of Feasibility study – 20%</p> <p>Stage 2. Submission of Detailed Project Report – 25%</p> <p>Stage 3. Submission of Tender Documents (RFP & Concession Agreement) &</p> <p>Stage 4. Submission of Bid Evaluation Report - 15%</p> <p>Stage 5. Implementation Stage – 40%</p> | <p>1.Since the data with regard to the Number of effluent generation (wet process) units, type of industry from each industrial area, estimated no ofCETPs & STPs, likely capacity of the these plants and layout of each Industrial area is not available and will be known only during the field survey, it is not possible to ascertain the actual scope & estimate the lump sum fee. Hence, the fee may be requested as a percentage of the project cost instead of a Lump sum amount.</p> | <p>Revised payment schedule is as follows. From stage 2 onwards the percentage fee is on agreed fee for each site :</p> <p>Stage 1. Inception Report & Submission of Feasibility study – 20%</p> <p>Stage 2A. Submission of Detailed Project Report – 20%</p> <p>Stage 2B. Submission of EIA Study report and clearance – 5%</p> <p>Stage 3A. Submission of Tender Document (RFP & Concession Agreement) – 10 %</p> <p>Stage 3B. Fund mobilisation – 10 %</p> <p>Stage 4. Submission of Bid Evaluation Report - 5%</p> <p>Stage 5. Implementation Stage – 30%</p> |

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| 5 | | Clause 7.2.3: Detailed Project Report | | | Stage 2 is divided in to 2 parts, Stage 2A: Detailed Project Report as given in the RFP document. Stage 2B: Preparation of EIA report and obtaining Environment Clearance. |
| 6 | | Clause 7.2.4: Preparation of RFP & Concession Agreement | | | Stage 3 is divided in to 2 parts. Stage 3A: Preparation of RFP & Concession Agreement as in RFP. Stage 3B: Fund Mobilisation- Preparation and submission of proposal with required documents to funding organisations (Grants/Loans from Government of India under various schemes, Multilateral Organizations & FIs). |
| 7 | | | | 2. In the absence of the actual number of CETPs / STPs, please confirm whether the price need to be quoted for per CETP/STP per Industrial Park. | The Financial proposal shall be submitted for implementation in 2 phases. Phase-I: Lumpsum fee for the entire project with following stages. Stage 1: Inception report and Feasibility study Phase-II: Lumpsum fee for each CETP Lumpsum fee for each STP Each facility in phase II will be implemented in following stages. Stage 2A: Preparation of DPR Stage 2B: Preparation of EIA Report and obtaining Environment clearance Stage 3A: Preparation of RFP & Concession Agreement Stage 3B: Fund Mobilisation Stage 4: Bid process Management Stage 5: Implementation stage Note: 1.The bidder shall quote a lumpsum fee for each CETP with ZLD irrespective of its size & line of activity in revised Appendix II Form II. 2.The bidder shall quote a lumpsum fee for each STP irrespective of its size in revised Appendix II Form II 3. For the purpose of evaluation of bids the number of CETPs shall be taken as 3 and STPs shall be taken as 5. 4.The phase II activities shall be initiated after approval of Feasibility report by TSIIC and instructions to proceed for each facility. 5.TSIIC reserves the right to entrust phase II services for a particular facility to the other qualified bidders in the interest of completion of the project within stipulated time. |
| 8 | Criteria for Evaluation | Page No. 25, Clause 3.1.1 | Minimum Average Annual Turnover from Consulting / Advisory services during last 3 Financial years. | The amounts mentioned appear to be very high for consultancy services assignment and only companies with EPC business will have turnover as high as Rs. 500 Cr. | Clause 3.1.1-1: The scoring criteria for Minimum Average Annual Turnover from Consulting / Advisory services during last 3 Financial years is revised as follows: |

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| | | | Upto Rs. 25 Cr. – 5 Marks | Hence reduction in marks on this ground would affect the minimum technical score of consultancy firms with vast experience in similar assignments. Hence, we request you to modify this clause in assigning full marks for companies having Average Annual Turnover of Rs. 20 to Rs. 25 cr. | Upto Rs. 5 Cr. – 5 Marks |
| | | | Rs.25 to 100 Cr. – 5Marks | | From Rs.5 to 25 Cr. – 5Marks |
| | | | Rs.100 to 500 Cr. – 5 Marks | | Above Rs. 25 Cr. - 5Marks |
| | | | Above Rs. 500 Cr. - 5Marks | | Total - 15 marks |
| | | | | | Clause 3.1.1-2: |
| | | | | | The consultant must have completed one assignment of providing transaction advisory services for a water / waste water treatment project(WTP, STP) taken up on PPP mode in last 10 years in Municipalities and Industrial Parks. |
| | | | | | a. Each project of above category - 5 marks |
| | | | | | b. Additional 2 marks if it is a PPP project |
| | | | | | Maximum marks - 21 marks |
| | | | | | Clause 3.1.1-3: |
| | | | | | The consultant must have completed one assignment of providing transaction advisory services for a CETP of not less than 0.5 MLD taken up on PPP or EPC mode in last 10 years Municipalities and Industrial Parks. |
| | | | | | a. Each project of above category - 5 marks |
| | | | | | b. Additional 1.5 marks if it is a PPP project |
| | | | | | c. And additional 1.5 marks if it is a ZLD |
| | | | | | Maximum marks - 24 marks |

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| 9 | Preparation of DPR | Clause 7.2.3 i | | We presume that conducting the EIA study and obtaining EC is excluded in the present scope as the same is required to be done only by a MoEF accredited agency. Technical assistance only can be provided by the consultant. Please confirm. | The consultant shall conduct the EIA study and obtain EC for each site. In case the consultant is not NABET accredited then accredited subconsultants services shall be utilised with prior approval of TSIIC. The bidder shall factor the cost of this activity and submit the Financial bid. |
| 10 | 3 | Clause 1.1.3 | TSIIC intends to invite applications/bids for Providing Consultancy Services for undertaking Feasibility Study and Transaction Advisory Services to assess the need for establishment of Common Effluent Treatment Plant (CETP) / Sewage Treatment Plant (STP) and suggest waste water reuse in existing Industrial parks in | Please provide the list & details of the Industrial Parks that need to be considered for the study in order to assess the requirements. | 1. Attached in Annexure 1 & 2 |
| | | | | It is also understood that GoTS/TSIIC is planning to shift all the polluting units in Industrial Parks (IPs) which are located within Hyderabad Outer Ring Road. Kindly confirm whether the existing IPs located within Hyderabad ORR are included in the study. | 2. Industrial Parks covered in annexure 1 are to be studied. |
| | | Clause 1.1.4 | The Consultant shall take into consideration the locational advantages and the industrial developments in the vicinity..... | Please clarify whether the scope is limited only to the existing IPs or proposed IPs are also included? If yes, please provide the details. | 3. Scope is limited to existing IPs |
| 11 | 6 | 1.9 | Pre-Proposal visit and inspection of data | Please provide the list & details of the Industrial Parks that need to be considered for the study in order to assess the requirements. | Attached in Annexure 1 & 2 |

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| 12 | 7 | 2.1.1 Scope of Proposal |may participate in selection process either individually (the “ Sole Firm ”) or as lead member of consortium of firms (the “ Lead Member ”)..... | Please indicate the maximum number of consortium members allowed. | Maximum number of consortium members is limited to 3 members. |
| 13 | 5 | 1.8.1 | (4) Proposal Due Date or PDD | It is requested to consider extending the PDD by at least 3-4 weeks from the date of uploading the Authority responses to pre-bid queries. | The PDD is extended upto 14th May 2018 |
| 14 | 7 | 2.2.2 | (A) Technical Capacity :The consultant must have one completed assignment of providing transaction advisory services for CETP on PPP (completion shall mean - issuance of LOA to the selected Developer/concessionaire) | Please consider the Technical Capacity as below: “The consultant must have one completed/ ongoing assignment of providing transaction advisory services for CETP / STP for treatment of wastewater from Industrial use on PPP (completion shall mean - issuance of LOA to the selected Developer/concessionaire)”. | Can not be considered. Please refer to item 2 above. |
| 15 | 21 | 2.20.2 | An amount equal to 5% (five per cent) of the Agreement Value along with bid security amount shall be deemed to be the Performance Security..... | As per the Clause 2.2.8, it is understood that the Bid Security of the successful bidder shall be retained as part of performance security. However, as per the clause 2.20.2, the Performance Security shall be 5% of the agreement value along with the Bid Security . Please clarify. | The successful bidder will be required to furnish an amount equal to 5% of the agreement value towards Performance security in addition to the bid security which will be retained as part of performance security. The performance security shall be provided through net banking/RTGS/NEFT/Bank Gurantee. |
| 16 | 26 | 3.1.1 Evaluation of Technical Proposal: | (2) Completed/ ongoing (90% completed) assignments of industrial | Please consider the amendment as below: | Yes. Please refer to item 8 above. |

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| | | | effluent treatment facility of capacity not less than 0.5 MLD or project cost not less than 5.00 crores at government level (central / state / municipality / industries) in the last 5 years from the bid due date. | “Completed/ ongoing assignments of industrial effluent treatment facility (CETP / STP) of capacity not less than 0.5 MLD or project cost not less than 5.00 crores at government level (central / state / municipality / industries) in the last 10 years from the bid due date.” | |
| 17 | 26 | 3.1.1 Evaluation of Technical Proposal | (3) Completed assignments for CETP with ZLD having capacity not less than 0.5 MLD or project cost not less than 40.00 crores, with issuance of LOA to selected bidder, of providing transaction advisory services including bid process for the selection of private partner on PPP with Government / Multilaterals in last 5 years from bid due date. | Being ZLD concept is still under evaluation/implementation stage, the requirement for having CETP with ZLD may be deleted. Instead, completed assignments in providing transaction advisory services in Infrastructure sector with Government / Multilaterals in last 5 years from bid due date , may be considered. | Please refer to item 8 above. |
| 18 | 32 | 6.7 | Except in case of gross negligence or wilful misconduct on the part of the Consultants or on the part of any person or firm acting on behalf of the Consultants in carrying out the Services, the consultants, shall not be liable to the Authority: | Please consider the amendment as below: Except in case of gross negligence or wilful misconduct on the part of the Consultants or on the part of any person or firm acting on behalf of the Consultants in carrying out the Services, the consultants, shall not be liable to the Authority: | RFP conditions hold good |
| | | | i. For any indirect or consequential loss or damage; and | i. For any indirect or consequential loss or damage; and | |

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| | | | ii. For any direct loss or damage that exceeds (A) the total payments for professional fees and reimbursable expenditures made or expected to be made to the consultants hereunder, or (B) the proceeds the consultants may be entitled to receive from any insurance maintained by the consultants to cover such a liability, whichever of (A) or (B) is higher | ii. For any direct loss or damage that exceeds the total payments for professional fees and reimbursable expenditures made to the consultants hereunder. | |
| 19 | 34 | 7.1.1 Role/Responsibility of the Consultant | (1) (f) Assessment of Existing CETP (if any) capacity augmentation or rehabilitation or both for the Industrial Parks or | Please consider the amendment as below: “Assessment of Existing CETP/STP (if any) capacity augmentation or rehabilitation or both for the Industrial Parks or feasibility for new CETP/STP “ | “Assessment of Existing CETP/STP (if any) capacity augmentation or rehabilitation or both for the Industrial Parks or feasibility for new CETP/STP “ |
| 20 | 34 | 7.1.1 Role/Responsibility of the Consultant | (6) Preparation of Detailed Project Report (DPR) including detailed costs, technical and commercial specifications etc. for wastewater treatment and reuse facility. | It is understood that the objective of the assignment is to undertake a feasibility study & TA services for selection of Private developer. Detail Designs & detailed cost estimates shall be the scope of PPP developer or EPC contractor (please refer point 8 of this section & clause 7.2.6). Please confirm. ` | The proposed technology, design and cost estimate sufficient for obtaining funds and for preparation of RFP document as specified in clause 7.2.3.f shall be prepared so as to develop a financial model, effective project structure and enable preparation of bid documents and comparison of bids. The bidders will however be allowed to submit alternative technology and design which will be examined and evaluated by the consultant. |
| 21 | 35 | 7.2.2 (b) | Review and assess the present water sources and its reliability from the data provided by the IALAs | As you may be aware, ‘source reliability assessment’ in itself is a standalone assignment (e.g., water source reliability assessment through dependable yield studies etc.,). | The contention of stand alone assignment for source reliability assessment applies to projects with large area of interest. The present assignment relates to limited area of Industrial parks and their surroundings. Water source reliability assessment is included in the scope of assessment |

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| | | | | Hence is understood that the scope is limited to review of data (such as allocation) provided by IALAs and commenting on the same. Please clarify. | |
| 22 | 35 | 7.2.2 (c) | Review and assess the volume and quality of the wastewater generation including the seasonal distribution of availability. | Please elaborate. | It is self explanatory. The consultant shall assess and analyse the details of water consumption, waste water generation and its characteristics at unit level as well as park level along with seasonal variation. The consultant shall also the compliance of stipulation thst every industrial unit generating wastewater shall have a functional primary treatment plant in their premises. |
| 23 | 36 | 7.2.2 (k) | Study the feasibility of conveyance of wastewater to prompt treatment facility. | What is meant by <i>prompt</i> treatment facility? Please elaborate. | The word "prompt" is used to imply necessitate or trigger creation of treatment facility. |
| 24 | 36 | 7.2.3 Stage – 2 : Preparation of Detailed Project Report | (a) Collection of Effluent Sampling (Grab and Composite) from the Industrial units based on the categorization of Industries for Internal and External Analysis. | It is understood that TSIIC will facilitate the effluent sampling & analysis data/reports either by collecting directly from units or through TSPCB (It is difficult for the consultant to collect the samples). Please confirm. | Yes. TSIIC IALAs will provide required support. |
| 25 | 36 | 7.2.3 | (b) Detailed study of the Industrial units to understand their processes, need for cleaner technology, intervention, water and energy requirements, land area & infrastructure required, common facilities etc., for establishing new cluster. | It is understood that the current study intend to provide treatment facilities within the existing IPs only. As such study for new Industrial Clusters is not included in the scope. Please clarify. | Refers to clusters with in the Industrial parks |
| 26 | 36 | 7.2.3 | (c) Topographical Survey for selection of pipeline route and locations for pumping stations and treatment plant. | We understand that these tasks will arise when a CETP/STP is proposed for a cluster or group of existing IPs for which the details of IPs shall be provided by the Authority. | Attached in Annexure 1 & 2 |

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| | | | (d) Geo-technical Survey along the proposed pipeline route and in the proposed treatment plant areas. | | |
| 27 | 36 | 7.2.3 Stage – 2 : (f), (g), (h) & (k) | Preparation of Detailed Project Report | It is understood that detail Designs & detailed cost estimates shall be the scope of PPP developer or EPC contractor (please refer clause 7.2.4 & 7.2.6) and not that of the Transaction Advisor. Please confirm. | Please refer to clarification at item 20 |
| 28 | 36 | 7.2.3 Stage – 2 : Preparation of Detailed Project Report | (i) Assistance to respective IALAs/TSIIC in preparation of necessary documentation for environmental clearance from all relevant authorities | As you are aware, EIA studies shall be undertaken by NABET accredited consultant. It is understood that TSIIC will engage a NABET accredited / competent Environmental Consultant for preparation of necessary EIA report & applications for the purpose to obtain Environmental Clearances and not that of the Transaction Advisor. Please Confirm. | Please refer to clarification at item 9 |
| 29 | 38 | 7.2.6 STAGE – 5 : IMPLEMENTATION STAGE | | From the ToR it is understood that the main role of the consultant is to carryout TA services towards appointing private developers for implementation of Projects. As there would be many CETPs/STPs for various IPs or Cluster of IPs and hence it is suggested to appoint Independent Engineer(s)/Owner's Engineer(s) in order to verify and approve the detailed designs, drawings etc., as submitted by Developers and carryout site supervision jointly with the respective IALA/Zonal officials of TSIIC. | RFP clause holds good. |

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| | | | | <p>The role of the TA consultant shall be limited to overall coordination at apex level and submit or review progress reports for each project in terms of its physical and financial progress in due course.</p> <p>The role also shall include preparation of documents for resource mobilization activities (Grants/Loans from Government of India, Multilateral Organizations & FIs).</p> <p>Please clarify</p> | |
| 30 | 38 | 7.3 Key Deliverables and timeframe | | <p>For prescribed scope of Services, the indicated timeline seems to be aggressive.</p> <p>It is highly difficult to undertake Feasibility Studies for IPs / Cluster of IPs covering entire state within 60 days from the date of appointment.</p> <p>Submission of Detailed Projects Report for IP/Cluster of IPs, within a month's time after feasibility report would be practically not feasible, considering the exhaustive scope and extent of coverage.</p> <p>Request you to consider the following timelines :</p> <p>Inception Report : T + 15 days</p> <p>Feasibility Study Report : T + 120 days</p> <p>EIA Study report & Env. Clearance : T + 120 days + 240 days</p> <p>Detailed Project Report : T + 240 days</p> <p>Tender Documents : T + 270 days</p> <p>Bid Process Management : T + 330 days</p> <p>Implementation Stage : T + 700 days</p> | <p>Revised time lines are given below:</p> <p>Inception Report : T + 15 days</p> <p>Feasibility Study Report : T + 90 days</p> <p>EIA Study report & Env. Clearance : T + 90 days + 210 days</p> <p>Detailed Project Report : T + 180 days</p> <p>Tender Documents : T + 210 days</p> <p>Bid Process Management : T + 270 days</p> <p>Implementation Stage : T + 630 days</p> |

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| 31 | 39 | Clause 2.15 | Financial Proposal | Preparation of Tender documents, Bid Process Management. Appointing a developer / contractor & Project Execution are linked to the viability of each IP/ Cluster and the decision of Authority or Government. | Please refer to clarification at items 4,5,6 & 7 |
| | | Clause 7.3.1 | Special Terms & Conditions (b) Fee for this assignment shall be lump sum inclusive of all expenses, | § Hence, it is proposed to consider that the professional fee payable for the assignment shall be a “lump sum fee only till the DPR preparation Stage” (TASK -1). | |
| | | | conveyance, and accommodation incurred in connection with the performance of this assignment. | § For the subsequent stage, i.e. preparation of tender documents, Bid evaluation & Implementation stages, a % of project cost may be paid to the Consultant (TASK-2). | |
| | | | | § It is also understood that as per the clause 1.1.5, the Consultant shall prepare separate documents (apart from DPRs) for tapping funds (Grant/Loans) from various Governments/Multilateral Agencies/Financial Institutions. It is requested that for all such successful Grants/Loans, Consultant may be paid a % of sanctioned Grant/Loan as professional fee (TASK-3). | |

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| 32 | 39 | Clause 7.4 Payment Schedule | It is requested to consider the following payment milestones for each Task: | | |
| | | | TASK-1: (Lump sum Fee)-Excluding all taxes | Inception Report - 15% Submission of Feasibility Report- 35% Submission of Final Report -50% | Not considered. Please refer to clarification at items 4,5,6 & 7 |
| | | | TASK-2: (Excluding all taxes) | Submission of Tender Documents (RFP & Concession Agreement) - 20% Submission of Bid Evaluation Report - 25% Issuance of LoA - 25% Implementation Stage - 30% *Payments corresponding to the implementation shall be paid to the consultant on monthly basis (equally) as per above timelines | |
| | | | TASK-3: (Excluding all taxes) | On Submission of Proposal to Funding Agency - 25% On Approval/Sanction by the Respective Funding Agency - 25% On release of instalments by the Funding Agency (pro-rata as per number of instalments) - 50% | |
| 33 | 48 | Draft Agreement : 2.9.4 | Upon termination of this Agreement by notice of either Party to the other pursuant to Clauses 2.9.1 or 2.9.2 hereof, the Consultant shall, immediately upon dispatch or receipt of such notice..... | Please consider the amendment as below: | RFP conditions holds good |
| | | Cessation of Services | | “Upon termination of this Agreement by notice of either Party to the other pursuant to Clauses 2.9.1 or 2.9.2 hereof, the Consultant shall, as soon as possible upon dispatch or receipt of such notice.....” | |

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| 34 | 52 | Draft Agreement : 3.4.3 | <p>The Parties hereto agree that in case of negligence or wilful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority's property, shall not be liable to the Authority:</p> <p>(i) for any indirect or consequential loss or damage; and</p> <p>(ii) (ii) for any direct loss or damage that exceeds (a) the Agreed fee set forth in Clause 6.2 and 6.3 of this Agreement, or (b) the proceeds the Consultant may be entitled to receive from any insurance maintained by the Consultant to cover such a liability in accordance with Clause 3.5.2, whichever of (a) or (b) is higher.</p> | <p>Please consider the amendment as below:</p> <p>“The Parties hereto agree that in case of gross negligence or wilful misconduct on the part of the Consultants or on the part of any person or firm acting on behalf of the Consultants in carrying out the Services, the consultants, shall not be liable to the Authority:</p> <p>i. For any indirect or consequential loss or damage; and</p> <p>ii. For any direct loss or damage that exceeds the total payments for professional fees and reimbursable expenditures made to the consultants hereunder.”</p> | RFP conditions holds good |

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| 35 | 53 | Draft Agreement : 3.4.4 | This limitation of liability specified in Clause 3.4.3 shall not affect the Consultant's liability, if | Please refer the clause 2.26 (page 24) wherein the indemnity is equal to the contact value. Hence please consider the amendment as below: | |
| | | | any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services subject, however, to a limit equal to 3 (three) times the Agreement Value. | "This limitation of liability specified in Clause 3.4.3 shall not affect the Consultant's liability, if any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services subject, however, to a limit equal to the Agreement Value." | The clause 3.4.4 is revised as follows Any such limitation specified in clause in 3.4.3 may deal only with the consultant's liability toward the employer and not with the consultant's liability toward third parties. |
| 36 | 53 | Draft Agreement : 3.6 (B) | | It is to submit that our policy does not permit the client to visit Deloitte office since we will have data / information of other clients and it would be breach of confidentiality in case we allow the client. However, the client may audit the relevant documents at the Project office. | RFP holds good |

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| 37 | 53 | 3.7.1 | | It is to submit that our policy does not permit the client to visit Deloitte office since we will have data / information of other clients and it would be breach of confidentiality in case we allow the client. However, the client can visit to our project office and audit the relevant documents. | RFP holds good |
| 38 | General | | | It is understood that the assignment covers CETP/STP as appropriate to the IP/Cluster of IPs. | Yes depending up on the feasibility report |
| 39 | | Section 7.1.1 Role/Responsibility of the Consultant | 6. Preparation of Detailed Project Report (DPR) including detailed costs, technical and commercial specifications etc. for wastewater treatment and reuse facility.. | Whether one DPR will be prepared or separate DPR for each industrial park will be prepared? | Separate DPR for each industrial Park/facility. Please refer to clarification at item no 4,5,6&7 |
| 40 | | 7.2.3. Stage – 2 : Preparation of Detailed Project Report | c. Topographical Survey for selection of pipeline route and locations for pumping stations and treatment plant. d. Geo-technical Survey along the proposed pipeline route and in the proposed treatment plant areas. g. Undertake complete survey of transmission pipelines for treated wastewater and preparation of 'L' Section drawings showing location/routing of the pipelines. | What is the total length of pipeline all together? | List of Industrial Parks with layout maps are attached as Annexure 1 & 2 |

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| 41 | | 7.2.5 STAGE - 4: BID PROCESS MANAGEMENT | | Whether the procurement management will be done through one tender or each will have separate bid process | Separate bid process management for each IP/Facility |
| 42 | | 3 CRITERIA FOR EVALUATION | Minimum Average Annual Turnover from consulting/ advisory services during the last three (3) financial years: Upto Rs 25 Crore -- 5 Marks Rs. 25 crore to 100 crore - 5 Marks Rs. 100 crore to 500 crore - 5 Marks Above Rs. 500 crore - 5 Marks | As per the eligibility condition, the turn over has been given as INR 20 Crore. However, in the scoring it has been given from INR 25 crore to INR 500 Cr. We would request you to please reduce the turn over scoring pattern ranges to INR 1 Cr to INR 5 Cr, INR 5 Cr to INR 10 Cr , INR 19 Cr to INR 15 Cr, INR 15 Cr to INR 20 Cr. This will allow more number of competent consultant participation in the bid process. | Refer to clarification at item no 8 |
| 43 | | 7.3 Key Deliverables and timeframe | The timeline for DPR preparation has been given T+90 days | The timeline is very short. We would request you to please extend the timeline atleast to 180 days. | Refer to clarification at item no 30 |
| 44 | | 3.1.1, page 25 | Minimum Average Annual Turnover from consulting/ advisory services during the last three (3) financial years..... | We request you to please consider the Annual Turnover of Rs. 5 Crores in any year during last 3 years or Average Annual Turnover of Rs. 3 crores of last three Financial Years. | Refer to clarification at item no 8 |
| 45 | page 26 | 3.1.1, point 2, | Completed/ ongoing (90% completed) assignments of industrial effluent treatment facility of capacity not less than 0.5 MLD or project cost not less than 5.00 crores at government level (central/ state/ municipality/ industries) in the last 5 years from the bid due date. | Considering the size and potential of the project which is of treatment and reuse of waste water, we request you to please consider the completed/ ongoing assignments of reuse of treated waste water through tertiary treatment for thermal power plants under the limits of municipal corporations in India. | Refer to clarification at item no 2 |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|-------------|-------------------------------|--|--|--------------------------|
| 46 | page 26 | 3.1.1, point 3, | Completed assignments for CETP with ZLD having capacity not less than 0.5 MLD or project cost not less than 40.00 crores, with issuance of LOA to selected bidder, of providing transaction advisory services including bid process for the selection of private partner on PPP with Government / Multilaterals in last 5 years from bid due date. | We request you to consider Completed/ Ongoing assignments for STP/ CETP having larger capacities more than 20 MLD or project cost not less than 40.00 crores, of providing transaction advisory services, in which bidding process is going on for the selection of private partner on PPP with Government / Multilaterals in India. | RFP condition holds good |
| 47 | | 3.1.3, S No 3, page 27 | Wastewater treatment expert | We request you to please consider the minimum experience of 7 years in preparation of DPRs for Industrial wastewater treatment projects | RFP condition holds good |
| | | | Graduate in Civil/ Environmental Engineering | | |
| | | | Total Experience 10 years | | |
| 48 | | 3.1.3, S No 4, page 27 | Procurement Expert | We request you to please consider the minimum experience of 7 years in bid process management | RFP condition holds good |
| | | | MBA or equivalent Post Graduation | | |
| | | | Total Experience 10 Years | | |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|-------------|------------------------|--|--|--|
| 49 | | 3.1.3, S No 5, page 27 | Wastewater Design Engineer | We request you to please consider the minimum experience of 6 years in designing wastewater project components | RFP condition holds good |
| | | | Graduate in Civil/ Environmental Engineering | | |
| | | | Total Experience 8 years | | |
| 50 | | 1.8.1 | Proposed due date is 23.04.2018 and last date for authority to respond the Pre Proposal Conference Queries is 16.04.2018. | The last date for submission of Technical and Financial Bids is 23.04.2018 upto 3:00 PM. | Please refer to clarification at item no 13 |
| | | | | The last date for submission of technical and financial bids is 23.04.2018 up 3.00 PM. We request you to kindly extend the date of submission of Bids by another two (2) weeks by 07.05.2018 as the last date of receipt of replies of Pre Proposal Conference Queries from authority is 16.04.2018, only six (6) days before the proposed due date. | The PDD is extended upto 14th May 2018 |
| | | | | We need to courier the Proposal atleast four (4) days prior to the bid due date. Preparation of bid document and arranging the bid security would take some time and would take some time and would be difficult to be done in 2 days. | |
| 51 | | 2.1.1 | Detailed description of the objectives, scope of services, Deliverables and other requirements relating to this Consultancy are specified in this RFP. In case an applicant firm possesses the requisite experience and capabilities | From the proposed scope of work and eligibility criteria, we understood that this proposal requires involvement of financial/transaction as well as technical advisor both. Additionally, from the reading of clause 2.1.1, we understood that, a consortium can also participate. | Yes. Please refer to clarification at item no 12 |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|-------------|-----------------|--|---|--|
| | | | <p>Experience and capabilities required for undertaking the Consultancy, it may participate in the Selection Process either individually (the “Sole Firm”) or as lead member of a consortium of firms (the “Lead Member”) in response to this invitation. The term applicant (the “Applicant”) means the Sole Firm or the Lead Member, as the case may be. The manner in which the Proposal is required to be submitted, evaluated and accepted is explained in this RFP.</p> | Kindly confirm our understanding. | |
| 52 | | 2.2.2 and 3.1.3 | The word “eligible assignment” has been used at so many places in clause 3.1.3. | Please define what is eligible assignment. | Please refer to clarification at item no 8 |
| 53 | | 7.4 | <p>Payment schedule: Inception Report Submission of Feasibility Study - 20% Submission of detailed project report 25% Submission of Tender documents (RFP & Concession Agreement) Submission of Bid Evaluation Report - 15% Implementation Stage - 40%</p> | Inception Report - 10 % Submission of Feasibility Study - 10% Submission of detailed project report 25% Submission of Tender documents (RFP & Concession Agreement) - 25% Submission of Bid Evaluation Report - 15% Implementation Stage - 15% | Please refer to clarification at item no 4 |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|--|-------------------------------------|---|--|---|
| 54 | | 7.1.1 | Role/Responsibility of the Consultant 1. To assess the status of the existing Industrial Parks in Telangana for preparation of water management plan. | What is the quantum, locations, area, etc. of industrial parks covered in this RFP? | Attached in annexure-1 & 2 |
| 55 | | | Stage 1 and Stage 2 | The project will be divided into 2 phases: Phase 1 will include shortlisting and feasibility assessment (technical, business, management and financial models) of Industrial parks for CETP and STP Phase 2 will cover the bid process management and implementation for all selected industrial parks. | Please refer to clarification at item no 7 |
| 56 | | Form III Appendix 2 | | Is form III Appendix II required to be furnished | No. Form III Appendix 2 is deleted |
| 57 | | | | Is it required to assess the use of treated wastewater | Yes. Please refer to clause 7.2.2 & 7.2.3 of ToR |
| 58 | Stage - 5 : Implementation Stage | Page No. 38 Clause No: 7.2.6 (b) | Trial Run, Testing, O&M guidance : Supervision of pre-commissioning including performance Guarantee Test Run (PGTR) & Reliability Test Run (RTR) to be carried out by the Developer | Is it required to assess the use of treated wastewater | Trial Run, Testing, O&M guidance : Supervision of pre-commissioning including performance Guarantee Test Run (PGTR) & Reliability Test Run (RTR) to be carried out by the Developer. Further, O& M needs to be monitored for 2 years. |
| 59 | Conditions of eligibility of applicants – Technical Capacity | Pg. No. 7 Clause 2.2.2 (A) | The consultant must have one completed assignment of providing transaction advisory services for CETP on PPP (completion shall mean - issuance of LOA to the selected Developer/concessionaire) | We believe that the current clause limits the participation of firms eligible for undertaking the project. Request TSIIC to consider following modification to have more participation: "The consultant must have one completed assignment of providing transaction advisory services for water supply/ sewerage on PPP (completion shall mean - issuance of LOA to the selected bidder) | Please refer to item 2 |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|--|-----------------------------|---|---|------------------------|
| 60 | Bid Security | Pg. No. - 9 Clause 2.2.8 | Bidder shall pay an amount of Rs. 1,00,000/- in the form of a Crossed Demand Draft drawn in favour of "TSIIC Ltd.," payable at Hyderabad along with the bid towards bid security. | We request you to consider Bank Guarantee also as mode of payment | RFP holds good |
| 61 | Evaluation of Technical Proposals (S.No. 2 of table) | Pg. No. 26 Clause 3.1.1 | Completed/ ongoing (90% completed) assignments of industrial effluent treatment facility of capacity not less than 0.5 MLD or project cost not less than 5.00 crores at government level (central / state / municipality / industries) in the last 5 years from the bid due date. | Request TSIIC to consider wider range of experience in waste water sector wherein treatment facility and reuse of treated water are proposed <u>Suggested revision:</u> "Completed/ ongoing assignments in wastewater sector at government level (central / state / municipality / industries) /reuse of treated sewage in the last 5 years from the bid due date. Consulting fee in each of the assignment should be at least 15 lacs" | Please refer to item 8 |
| 62 | Evaluation of Technical Proposals (S.No. 2 of table) | Pg. No. 26 Clause 3.1.1 | Marks 1 assignments – 5 Marks Each additional assignment – 3 Mark upto a maximum of 15 marks | Request TSIIC to consider following 1 assignments – 5 Marks Each additional assignment – 5 Mark upto a maximum of 15 marks | Please refer to item 8 |
| 63 | Evaluation of Technical Proposals (S.No. 3 of table) | Pg. No. 26 Clause 3.1.1 | Completed assignments for CETP with ZLD having capacity not less than 0.5 MLD or project cost not less than 40.00 crores, with issuance of LOA to selected bidder, of providing transaction advisory services including bid process for the selection of private partner on PPP with Government / Multilaterals in last 5 | Request TSIIC to consider the projects of similar scale of transaction advisory services provided to Government and Multilateral agencies. <u>Suggested revision:</u> "Completed assignments for project cost more than 100 cr, with issuance of LOA to selected bidder, of providing transaction advisory services including bid process for the selection of private partner on PPP with Government / Multilaterals in last 5 years from bid due date. Consulting Fee in each of the assignment should be at least 15 lacs" | Please refer to item 8 |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|--|----------------------------|--|---|---|
| 64 | Scoring criteria for the team (S.No. 1 of table) | Pg. No. 26 Clause 3.1.3 | Team Leader- Post Graduate in Environment/ Civil / Chemical Engineering | <p>The specialisation in Civil/Chemical/Environment could be attained at graduation level. Further management degree is required at team leader level for managing a large scale project such as this.</p> <p>Request TSIIC to consider as follows: Graduate in Civil/Chemical/Environment Engineering with MBA</p> | Revised criteria shall be graduate in Chemical / Civil / Environment with M. Tech / MBA |
| 65 | | Clause 3.4.3 | The Parties hereto agree that in case of negligence or wilful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority's property, shall not be liable to the Authority: (i) for any indirect or consequential loss or damage; and (ii) for any direct loss or damage that exceeds (a) the Agreed fee set | <p>We request you to modify the clause as below:</p> <p>The Parties hereto agree that in case of negligence or wilful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority's property, shall not be liable to the Authority: (i) for any indirect or consequential loss or damage; and (ii) for any direct loss or damage that exceeds (a) the Agreed fee set forth in Clause 6.2 and 6.3 of this Agreement, or (b) the proceeds the Consultant may be entitled to receive from any insurance maintained by the Consultant to cover such a liability in accordance with Clause 3.5.2, whichever of (a) or (b) is higher.</p> | RFP holds good |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|--------------------------------|--------------------------|---|--|--|
| 66 | | Clause 3.7.3 | The Consultant shall hold the Authority harmless and indemnified for any losses, claims, damages, expenses (including all legal expenses), awards, penalties or injuries (collectively referred to as 'Claims') which may arise from or due to any unauthorised use of such Consultancy Documents, or due to any breach or failure on | <p>We request TSIIIC to modify the clause as below:</p> <p>Subject to Clause 3.4.3, the Consultant shall hold the Authority harmless and indemnified for any losses, claims, damages, expenses (including all legal expenses), awards, penalties or injuries (collectively referred to as 'Claims') which may arise from or due to any unauthorised use of such Consultancy Documents, or due to any breach or failure on part of the Consultant or its Sub-Consultants or a Third Party to perform any of its duties or obligations in relation to securing the aforementioned rights of the Authority.</p> | The modified clause shall be " Subject to Clause 3.4.3 and 3.4.4 the Consultant shall hold the Authority harmless and indemnified for any losses, claims, damages, expenses (including all legal expenses), awards, penalties or injuries (collectively referred to as 'Claims') which may arise from or due to any unauthorised use of such Consultancy Documents, or due to any breach or failure on part of the Consultant or its Sub-Consultants or a Third Party to perform any of its duties or obligations in relation to securing the aforementioned rights of the Authority". |
| 67 | Key deliverables and timeframe | Pg. No. 38 Clause 7.3 | Timelines proposed in RFP are: | The timelines proposed in the RFP is insufficient to complete the task adequately in the timely manner, considering the study needs to be conducted at State level and involves inputs from multiple stakeholders such as IALAs, regional offices etc. | Please refer to item 30 |
| | | | 1. Inception Report: T+15 days | We suggest TSIIIC to consider following proposed timelines at minimum: | |
| | | | 2. Feasibility Study report : T+ 60 days | 1. Inception Report: T+15 days | |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|------------------|-----------------------|---|---|----------------------------|
| | | | 3. Assistance for EIA Study report and Clearance: T+60-240 days | 2. Feasibility Study: T+ 90 days | |
| | | | 4. Detailed Project Report: T+90 days | 3. Assistance for EIA Study report and Clearance: T+90+240 days | |
| | | | 5. Tender Documents (RFP and Concession Agreement) : T+ 105 days | 4. Detailed Project Report: T+ 150 days | |
| | | | 6. Bid Process Management: T+ 150 days | 5. Tender Documents (RFP and Concession Agreement : T+ 210 days | |
| | | | 7. Implementation stage: T+510 days | 6. Bid Process Management: T+ 270 days | |
| | | | | 7. Implementation stage: T+510 days | |
| 68 | Payment schedule | Pg. No. 39 Clause 7.4 | Payment schedule as per RFP is: | The payment schedule in the RFP doesn't correspond to the effort made by the Consultant to achieve the task and deliverable. Further, a significant payment is during the implementation stage, when the Consultant shall have limited control on the project progress. | Please refer to item no. 7 |
| | | | 1. Submission of Inception Report & Feasibility study report: 20% | Request TSIIC to reconsider the payment schedule. We suggest following schedule: | |
| | | | 2. Submission of Detailed Project Report: 25% | 1. Inception Report: 5% | |
| | | | 3. Submission of Tender documents Bid Evaluation Report: 15% | 2. Submission of Feasibility study: 10% | |
| | | | 4. Implementation stage: 40% | 3. Submission of Detailed Project Report: 25% | |
| | | | | 4. Submission of Tender documents: 30% | |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|-------------------------------|-------------------------|---|---|---|
| | | | | 5. Submission of Bid Evaluation Report: 10% | |
| | | | | 6. Issuance of Letter of Award to preferred bidder: 10% | |
| | | | | 7. Implementation stage: 10% | |
| 69 | Schedule 2: Form of Agreement | Page 53 Clause 3.7.1 | Existing clause: | Consultant selected under this bid shall not be responsible to prepare drawings and plans. The clause is not relevant / in-line with the scope of work of the consultant. Hence we request TSIIC to delete the clause | RFP holds good |
| 70 | General Provisions | Page 57 Clause 10.0 | Clause 10.1 – “The Consultants shall provide state-of-the-art creative designs keeping in view the aesthetics and utilitarian aspects of the structures capable of being constructed at an..... any other project.” | Consultant selected under this bid shall not be responsible to prepare drawings and plans. The clause is not relevant / in-line with the scope of work of the consultant. Hence we request TSIIC to delete the clause | Please refer to item no. 20 |
| 71 | General Provisions | Page 57 Clause 10.0 | Clause 10.6 – “The Consultants shall be solely responsible for the competency and the correctness of the detailed design.....” | Consultant cannot be solely held responsible for the designs etc. This is under the purview of the implementation agency. The consultant can suggest modifications etc., however complying with the suggestions shall be the sole responsibility of the Implementation agency. Hence request TSIIC to remove the clause | RFP Holds good. However the letter PMC may be read as TAC (Transaction Advisory Consultant) |
| 72 | General Provisions | Page 57 Clause 10.0 | Clause 10.8 “The Consultants shall supply to the Authority free of cost five sets of all drawings, specifications, estimates, etc....” | The drawings etc shall be under the possession of Implementation of the implementation agency. The referred clause shall be applicable for the implementation agency ultimately selected and not the Consultant selected through this RFP. Request TSIIC to remove this clause | RFP holds good |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|-------------------------------|------------------------|---|--|---|
| 73 | General Provisions | Page 58 Clause 10.0 | Clause 10.11 "The Consultants shall make necessary revisions in the drawings...." | The drawings etc shall be under the possession of Implementation of the implementation agency. The referred clause shall be applicable for the implementation agency ultimately selected and not the Consultant selected through this RFP. Request TSIIC to remove this clause | RFP holds good |
| 74 | General Provisions | Page 58 Clause 10.0 | Clause 10.12 "The authority will have liberty to postpone or not execute any work and the | As per current clause, significant amount of payment is due for the Consultant at the implementation stage. This clause limits the payment to be made to the Consultant for the tasks on which the Consultant has no control. | Please refer to clarification at item 4. |
| | | | Consultants shall not be entitled to any compensation or damage for such postponement or non execution of the work...." | Request TSIIC to remove the clause | |
| 75 | General Provisions | Page 58 Clause 10.0 | Clause 10.13 "The Consultants shall provide extra services, if any, essential for the successful implementation of the scheme..." | Any additional work, other than the Scope of work listed in the RFP should be considered as 'extra work' and Consultant should be adequately paid for any extra services desired by TSIIC. | The consultants shall provide extra services, if any, essential for the successful implementation of the scheme. These shall comprise of works that are not included or covered under this agreement. However, any or all services that are in contravention of the standards, norms or requirements provided by the Authority, local Municipal bye-laws, etc, shall be to the account of consultants, and redoing of all such works services shall not come in the purview of extra work any additional work, other than the work under this agreement shall be considered as extra work and shall be paid for at mutually agreed fee. |
| 76 | Schedule of selection process | Pg.No. 5 Clause 1.8 | Clause 1.8.1, S.No. 4 | Request TSIIC to atleast provide 15 working days from the issue of response to pre-bid queries to enable the bidders submit a well-informed and competitive bid | Please refer to clarification at item no. 13. |
| | | | Proposal Due Date – 23.04.2018 upto 3 pm | | |

| Sl. No. | Tender ref. | Tender Page No. | Tender specifications | Query | Clarification |
|---------|-------------|----------------------------------|--|---|------------------------------------|
| 77 | | Clause no. 2.2.2 (A)/ Page no. 7 | Technical Capacity: The consultant must have one completed assignment of providing transaction advisory services for CETP on PPP (completion shall mean - issuance of LOA to the selected Developer/concessionaire) | Please consider including water treatment projects given that PPP in wastewater treatment is very limited | Please refer item no 2 |
| 78 | | Clause no. 3.1.3/ Page no. 26 | Eligible projects refer to TA for CETPs/ ETPs on PPP mode, where LoA has been issued | Please consider including other urban infrastructure projects including water supply, solid waste management etc. | Please refer to item 2 and item 8. |

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List of Industrial Parks (ANNEXURE 1)

| S.No | Zone | District | Industrial Park |
|------|------------------|------------------------|--|
| 1 | Cyberabad | Hyderabad | IE CHANDULAL BARADARI |
| 2 | Cyberabad | Hyderabad | IP_IBRAHIMBAGH |
| 3 | Cyberabad | Ranga Reddy | FINANCIAL_DISTRICT |
| 4 | Cyberabad | Ranga Reddy | HITECH_CITY_MADHAPUR |
| 5 | Cyberabad | Ranga Reddy | IP_GACHIBOWLI |
| 6 | Cyberabad | Ranga Reddy | IT_PARK_MANIKONDA |
| 7 | Cyberabad | Ranga Reddy | IT_PARK_NANAKRAMGUDA |
| 8 | Cyberabad | Ranga Reddy | RAIDURG LANDS |
| 9 | Cyberabad | Ranga Reddy | SOFTWARE_UNITS_LAYOUT_MADHAPUR |
| 10 | Cyberabad | Vikarabad | IE_VIKARABAD |
| 11 | Cyberabad | Vikarabad | IP_NANCHERLA |
| 12 | Cyberabad | Vikarabad | IP_AN KOKAT |
| 13 | Medchal Siddipet | Medchal and Malkajgiri | AEP_GUNDLAPOCHAMPALLY |
| 14 | Medchal Siddipet | Medchal and Malkajgiri | CHERLAPALLY PH-2 EXTN |
| 15 | Medchal Siddipet | Medchal and Malkajgiri | EC Kushaiguda & (EXTN.) |
| 16 | Medchal Siddipet | Medchal and Malkajgiri | IDA_KUKATPALLY |
| 17 | Medchal Siddipet | Medchal and Malkajgiri | IDA & IE Moula-ali |
| 18 | Medchal Siddipet | Medchal and Malkajgiri | IE_KUKATPALLY |
| 19 | Medchal Siddipet | Medchal and Malkajgiri | IE_MEDCHAL |
| 20 | Medchal Siddipet | Medchal and Malkajgiri | IE_SANATHNAGAR |
| 21 | Medchal Siddipet | Medchal and Malkajgiri | IP_BIOTECHPARKPH-I (KOLTHUR) |
| 22 | Medchal Siddipet | Medchal and Malkajgiri | IP_BIOTECPARKPH-I TURKAPALLY-1, 2 & Ph-II Extn |
| 23 | Medchal Siddipet | Medchal and Malkajgiri | IP_JEEDIMETLA PH-1, II, III, IV, V,VI |
| 24 | Medchal Siddipet | Medchal and Malkajgiri | IP_MALLAPUR |
| 25 | Medchal Siddipet | Medchal and Malkajgiri | IP_NACHARAM |
| 26 | Medchal Siddipet | Medchal and Malkajgiri | IP_SHAMEERPET |
| 27 | Medchal Siddipet | Medchal and Malkajgiri | IP_TURKAPALLY |
| 28 | Medchal Siddipet | Medchal and Malkajgiri | IP_UPPAL |
| 29 | Medchal Siddipet | Medchal and Malkajgiri | SIE & TSIE_BALANAGAR |
| 30 | Medchal Siddipet | Medchal and Malkajgiri | TSIIC_CHERLAPALLY_PH1, II_IDA,III_IDA, IV, V |
| 31 | Patancheru | Medak | IP_KUCHARAM |
| 32 | Patancheru | Medak | TSIIC_TOOPRAN |
| 33 | Patancheru | Sangareddy | AIE RAMCHANDRAPURAM |
| 34 | Patancheru | Sangareddy | EPIP_PASHAMYLARAM |
| 35 | Patancheru | Sangareddy | IE_PATANCHERU |
| 36 | Patancheru | Sangareddy | IP PATANCHERU PHASE-I, II, III, IV, V |
| 37 | Patancheru | Sangareddy | IP_BTPARK_PH_III_KARKAPATLA |
| 38 | Patancheru | Sangareddy | IP_BUCHINELLY |
| 39 | Patancheru | Sangareddy | IP_ISLAMPUR |
| 40 | Patancheru | Sangareddy | IP_PASHAMYLARAM_PH_I , II, III_IDA, III_EXTN, IV, Textile Park |
| 41 | Patancheru | Sangareddy | IP_YELUMALA |
| 42 | Patancheru | Sangareddy | IP_ZAHEERABAD |
| 43 | Patancheru | Sangareddy | MIP_ZAHEERABAD |
| 44 | Patancheru | Sangareddy | RIE ZAHEERABAD |
| 45 | Shamshabad | Gadwal | IDA-Gadwal |
| 46 | Shamshabad | Mahaboobnagar | IP JEDCHERLA |

| | | | |
|----|------------|---------------|--|
| 47 | Shamshabad | Mahaboobnagar | IP MAHABUBNAGAR |
| 48 | Shamshabad | Mahaboobnagar | TSIIC_JEDCHARLA_GIP |
| 49 | Shamshabad | Nagarkurnool | IP PALEM |
| 50 | Shamshabad | Ranga Reddy | AEROSPACE_SEZ & NON SEZ ADIBATLA |
| 51 | Shamshabad | Ranga Reddy | AN HYDERABAD |
| 52 | Shamshabad | Ranga Reddy | E_CITY_SEZ, NON_SEZ_General Park & EHMC_NON SEZ_Area |
| 53 | Shamshabad | Ranga Reddy | HARDWARE PARK(EXPN) -IT SEZS |
| 54 | Shamshabad | Ranga Reddy | IDA KOTHUR |
| 55 | Shamshabad | Ranga Reddy | IP, MANKHAL |
| 56 | Shamshabad | Ranga Reddy | IP_IBRAHIMPATNAM. |
| 57 | Shamshabad | Ranga Reddy | IP_NADERGUL |
| 58 | Shamshabad | Ranga Reddy | SEIE_IDA_Kattedan |
| 59 | Shamshabad | Ranga Reddy | TSIIC_HARDWARE_PARK |
| 60 | Karimnagar | Karimnagar | AN KAREEMNAGAR |
| 61 | Karimnagar | Karimnagar | IP Karimnagar |
| 62 | Karimnagar | Mancherial | I.E. Mancherial |
| 63 | Karimnagar | Peddapally | IDA RAMAGUNDAM |
| 64 | Nizamabad | Adilabad | IE Adilabad |
| 65 | Nizamabad | Kamareddy | IDA Kamareddy |
| 66 | Nizamabad | Nirmal | I.E. Nirmal |
| 67 | Nizamabad | Nizamabad | AIE Bodhan |
| 68 | Nizamabad | Nizamabad | AN BODHAN |
| 69 | Nizamabad | Nizamabad | AN NIZAMABAD |
| 70 | Nizamabad | Nizamabad | FPIP-Gundaram_Malkapur |
| 71 | Nizamabad | Nizamabad | IE Sarangapur |
| 72 | Nizamabad | Nizamabad | IP BODHAN |
| 73 | Nizamabad | Nizamabad | RIE Kisan Nagar |
| 74 | Warangal | Jangaon | IP JANGAON & (EXP) |
| 75 | Warangal | Warangal (U) | IE WARANGAL |
| 76 | Warangal | Warangal (U) | IP RAMPUR |
| 77 | Warangal | Warangal (U) | KAN WARANGAL |
| 78 | Warangal | Warangal (U) | SEZ MADIKONDA |
| 79 | Khammam | Khammam | IDA KHAMMAM |
| 80 | Khammam | Khammam | IP_ANNARAGUDAM |
| 81 | Khammam | Kothagudem | IP BHADRACHALAM |
| 82 | Khammam | Kothagudem | IP KOTHAGUDEM |
| 83 | Khammam | Kothagudem | IP PALONCHA |
| 84 | Khammam | Kothagudem | MIE PALONCHA |
| 85 | Yadadri | Nalgonda | AN_MIRYALAGUDA |
| 86 | Yadadri | Nalgonda | IDA_MIRYALAGUDA |
| 87 | Yadadri | Nalgonda | IP_Chityal |
| 88 | Yadadri | Nalgonda | IP-NALGONDA |
| 89 | Yadadri | Suryapet | IP SURYAPET |
| 90 | Yadadri | Suryapet | IDA KODAD |
| 91 | Yadadri | Yadadri | IP BHONGIR |

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ANNEXURE – II
Form 2 – Summary of costs

| Item | No of units | Fee quoted | Total Amount (INR) |
|--|--------------------|-------------------|---------------------------|
| 1 | 2 | 3 | 2*3 |
| A. Phase I: Lump sum fee for entire project | Entire project | | |
| B. Phase II: | | | |
| a. Lump sum fee for each CETP* | 3 | | |
| b. Lump sum fee for each STP* | 5 | | |
| C. Total Cost of Financial Proposal | | | |
| D. Applicable taxes | | | |
| E. Amount of financial proposal including applicable taxes (In Figures) | | | |

*** PI Note:** The number of CETPs and STPs are indicative, and only for the purpose of evaluation of tenders. The actual numbers may change based on the phase 1 i.e. feasibility studies.

Signature with seal

Sd/-
VC&MD